



Top 10 Things

To Know

When Choosing Your Orthodontist

by Dr. Chase Dansie, DDS



Introductory Letter from Dr. Dansie

Dear Friend,

If you are reading this, you have taken the first step to confidently choosing an orthodontist that is the right fit for you. Whether you are seeking information about different types of braces for yourself or a loved one, you are in the right place. Just as mouths are different, every orthodontist is different. I put together this report to help you feel confident with your choice for an orthodontist.

At Dansie Orthodontics, we strive to offer the very best orthodontics has to offer. I am devoted to offering the latest in technology with the best in patient care. My goal is for every patient to leave more comfortable and confident than when they first arrived.

I firmly believe that every person should take advantage of the opportunity to live life smiling.

To your (or your child's) best smile,

*Dr. Chase Dansie &
the Dansie Orthodontics Team*

P.S. When you are ready to schedule your 100% no-obligation, complimentary Dansie Smile Assessment that includes an exam, consultation, and 3-D digital X-rays, I invite you to give us a call at 801-758-8888 or [click here](#).



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NUMBER

1

Do They Offer Worry-Free Treatment?

This is truly important facet in choosing an orthodontist that is right for you. You should feel at ease when scheduling appointments. Ensure that the scheduling team is flexible with your scheduling needs. Additionally, the orthodontist should be prepared to answer all of your questions at your first appointment. Most importantly, you should feel completely comfortable upon arriving, in the waiting room, as well as in the orthodontic chair.

At Dansie Orthodontics, we put your comfort first, to ensure that your treatment is truly worry-free.

At Dansie Orthodontics, we want to affirm that you know your treatment is worry-free. We work with your schedule, make sure you feel comfortable in the waiting room, and Dr. Dansie ensures that your questions are answered to your satisfaction. When you are done with your Dansie Smile Assessment, you will know that Dansie Orthodontics is your solution for worry-free treatment.



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2

Do They Have a Friendly, Inviting Team?

Not all orthodontic offices are the same. Many orthodontic offices are uninviting and detached, as the staff addresses you from “their” side of the counter. Truly, you should feel a warm, welcoming feeling when stepping into your orthodontist’s office. After all, you will be visiting that orthodontist 7-12 times a year, for up to 2 years. Because you visit an orthodontist more frequently than your regular doctor, it is important to feel completely at ease when stepping into the orthodontic office you ultimately choose.

Your experience at Dansie Orthodontics will be unparalleled!

At Dansie Orthodontics, our team is friendly and inviting from the moment you step in the door. Our team is committed to offering a one-of-a-kind experience only available at Dansie Orthodontics. We even offer comfortable massage chairs to waiting parents. You will always feel at ease when visiting either one of our Dansie Orthodontics locations in Herriman or Duchesne, Utah.



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Do They Offer Same-Day Appointments?

When you are ready to start living life smiling, you shouldn't have to be put on a waiting list simply for a consultation. Ultimately, if you call an orthodontic practice, and they can't squeeze you in until weeks from that moment, it is also likely that they are overbooking to cover cancellations. What that means for you, is that even when you are able to get an appointment, the waiting room is going to be crowded, and the entire process is going to be rushed and chaotic. Your best bet is to simply avoid that orthodontic practice!

When you are ready to schedule your first orthodontic appointment, you shouldn't have to wait weeks, or even days, to start your journey to your best smile ever!

Dansie Orthodontics understands the need to start your journey to a new smile as soon as possible. We want you to know that you and your future smile are our priority. Oftentimes, we can schedule your appointment for the same day, and work around your school or work schedule. At the absolute latest, you can be seen the very next business day!



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Do They Offer Same-Day Braces?

Many orthodontists will probably offer a free consultation, maybe even the same day you call to make an appointment, but when it comes time to get your treatment started, it's a whole different story. Much like when scheduling your first appointment, you may have to be put on a waiting list (potentially for several months) to start treatment!

Dr. Dansie believes that when you are ready to start living your life smiling, you shouldn't have to wait to start that journey!

Same-day braces are one of the many perks that Dansie Orthodontics has to offer. Depending on the treatment option you choose, you could walk out of the office with braces that same day as your first appointment – the Dansie Smile Assessment! Call us right away at 801.758.8888 to set up your Dansie Smile Assessment!



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Is Your Retainer Included In Your Treatment?

Each orthodontic office has its own fee schedules, and doctors often charge differently for different procedures. All orthodontists should offer you a contract that clearly spells out the expenses for you or your child's treatment before it begins.

Throughout the orthodontic industry, it is common to find out about retainer fees after you start treatment. Since you are reading this report, you should ask any orthodontist you are considering about what retainers cost, if they are included in their treatment plan, and additionally if there are any hidden fees.

*Retainers are necessary to keep your smile straight...
Why would they be extra?*

Your retainers are included in your personalized treatment plan with Dansie Orthodontics. Dr. Dansie believes that you shouldn't be required to pay an unexpected \$600-\$700 extra for a single set of retainers, simply to retain your investment in orthodontic treatment.



NUMBER

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Do They Accept Most Insurances?

Ultimately, most orthodontists don't accept every single insurance that exists. If you are considered out-of-network for the orthodontist you choose, you will be stuck figuring out how to make your health benefits work for you, and worry about filing them correctly to maximize the benefits you receive. You want to ensure that the orthodontist you ultimately choose is going to work with you to make the journey of processing a claim an easy and understandable process.

Dr. Dansie believes that your benefits, no matter how complicated, should be the last thing you have to worry about when you decide to get orthodontic treatment.

Thankfully, Dansie Orthodontics accepts most insurances, and maximizes your benefits for your convenience. If the practice is considered out-of-network for your insurance provider, they will still fill out your insurance claim and file it on your behalf to ensure you are getting the maximum benefit your insurance provider offers.

A pair of dark-rimmed glasses with light-colored lenses is resting on a "HEALTH INSURANCE CLAIM FORM". The form is filled with various fields and checkboxes, including sections for "PATIENT'S INFORMATION", "INSURED'S INFORMATION", and "EMPLOYMENT". The glasses are positioned diagonally across the form, with the temples extending towards the top left and bottom right corners. The form itself is white with red lines and text, and some fields are already filled with handwritten information. The background is a light blue gradient.

NUMBER

7

Do They Offer a Complimentary Consultation?

Your initial consultation should be free of charge. During your first exam and consultation, you should ask any questions you may have and get to know the staff and the orthodontist. A digital x-ray should also be included at no charge, as this helps in accurately determining your best possible treatment options.

Your Dansie Smile Assessment is complimentary, no-obligation, and no-pressure. Dr. Dansie believes you shouldn't have to pay anything simply to find out if Dansie Orthodontics is the right fit for you and your family.

At Dansie Orthodontics not only do we offer you a complimentary, no-pressure Dansie Smile Assessment, you'll be pleased to find out that your Dansie Smile Assessment also includes an exam, 3D digital x-rays, a comprehensive consultation and more! You will get to speak with Dr. Dansie directly to express any concerns or ask any question you might have for your journey ahead.



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Do They Offer Advanced Treatment Solutions?

Technology plays an important role in orthodontia and is essential for diagnostics, efficient treatment, number of visits, comfort, and accuracy. Many advances have been made in the last 20 years, which is why it's important to find out whether your potential orthodontist uses the latest technology for their patients' benefit.

*Advanced treatment solutions are key to comfort, efficiency, and accuracy.
Don't settle for antiquated processes simply because the orthodontist doesn't
want to invest in modern orthodontic technology.*

Here at Dansie Orthodontics we understand the importance of innovative treatment solutions. Dr. Dansie keeps up with all the latest orthodontic technology to ensure top quality care for your teeth. Ultimately, you are getting the best treatment available when you choose Dansie Orthodontics.

To learn more details about the specific types of technology used in our office, please visit [our website](#) for more information.



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Does Their Treatment Plan Require Fewer Appointments?

You should be able to complete your treatment plan in as few appointments as necessary. Ensure that the orthodontist of your choice offers treatment plans that require fewer appointments for your convenience. Efficient treatment saves you time, as well as confirming that the orthodontist of your choice has up-to-date advancements.

At Dansie Orthodontics we understand that your time is precious. For your convenience, we do everything we can to stay up-to-date on the latest technologic advancements and treatment solutions, which will ultimately result in fewer appointments and a shorter amount of time in braces for you. From your very first appointment, you are on your way to a beautiful smile in a shorter amount of time.

Your orthodontist
should offer
treatment plans that
give you the comfort
and flexibility you
deserve while you live
your life smiling!



NUMBER

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Do They Have Guarantees?

Surprisingly, less than 5% of orthodontists offer a guarantee. The ones that do offer a guarantee, typically have several loop holes built in to ensure they never have to comply with the arrangement. Ensure that the orthodontist you ultimately choose offers you a straightforward guarantee without endless fine print to comb through.

The orthodontist you are considering should offer a clear guarantee without any secret fine print.

At Dansie Orthodontics, we offer you a Full-Treatment, 100% Satisfaction Guarantee. We ask you to keep an open-mind and keep Dr. Dansie informed of any discomfort or concerns. If your satisfaction is less than 100% at any time, we simply ask you to inform us right away so that we can make it right. Dr. Dansie and his team strive to make sure you are as relaxed and comfortable as possible throughout the duration of your treatment



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Bonus: Do They Have Flexible Payment Options?

A common concern for those who have insurance is how much of the orthodontic treatment will be covered by the insurance company and how much they will need to pay out of pocket. Dansie Orthodontics is glad to help you maximize your insurance benefits and even aid you with using your flex spending account if that is the route you ultimately would like to take.

The quality of the orthodontist, the office, and your treatment plan should be your first priority. While affordability is important, cost should not determine your final decision when it comes to choosing an orthodontist.

Additionally, your insurance may not cover much, or you may have no insurance coverage for orthodontic treatment at all, and need to find a good payment plan option. Not all orthodontic practices offer the same types of payment plans, and many that do use the opportunity of financing to make extra money in finance charges and fees. That being said, this is another aspect where a phone call and a consultation would be beneficial to ensure you can get all of your questions answered.

Dansie Orthodontics is straight-forward when it comes to insurance and payment plans. We accept most types of insurance, offer family discounts and also offer flexible payment options. Here at Dansie Orthodontics, we want your dental health and perfect smile to be our priority.



Closing Letter from Dr. Dansie

Dear Friend,

I hope you found this report to be informative. If you have seen another orthodontist prior to reading this report, I encourage you to follow up with them if you have any questions or concerns that may have arisen as a result of this report. Additionally, I encourage you to take advantage of Dansie Smile Assessment, whether it's your first time visiting an orthodontist or you are interested in getting a second opinion.

We would love to answer all of your questions, go over treatment options, and help you make the best possible decision when choosing an orthodontist, even if it isn't us. During your consultation, we may even find out that you or your loved one doesn't even need treatment!

I know that there are more things you should know before choosing an orthodontist. In fact, I'm sure I could have easily doubled the length of this report, but I am confident that the information you have now will help you in choosing the right orthodontist for you and your family. More importantly, please know that we are always available to answer your questions.

To Your Best Smile,

Dr. Chase Dansie & the Dansie Orthodontic Team



